

AN UGC AUTONOMOUS INSTITUTION

(Approved by AICTE, Permanently Affiliated to JNTU Hyderabad) Kandlakoya, Medchal Road, Hyderabad - 501401



DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

16/09/2022

Circular

This is to inform the members of program assessment committee to conduct a meeting with all the teaching staff of the department regarding the finalization of R22 Regulation and syllabus of MBA.

In this regard, you are instructed to present the prepared draft copy of R22 regulations and syllabus in Pre-BOS meeting of MBA on 24th September, 2022 at 11:30 AM in the department.

HOD

S.No	Name	Designation	Signature
1	Dr. A. Kotishwar	Program Coordinator	Duos
2	Dr. P. Hima Bindu	Module Coordinator	Bijdu.
3	Dr. P. Alekhya	Module Coordinator	P. Milly=
4	Dr. Dowlath Ahammad	Module Coordinator	J let
5	Dr. T. Shesadri Kiran	Module Coordinator	de
6	Dr. P. Umapathi	Module Coordinator	20



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Kandlakoya, Medchal Road, Hyderabad – 501401



DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

23rd August, 2022.

To

The Principal,

CMR College of Engineering & Technology.

Through IQAC

Respected Sir,

Sub: Requesting to grant permission to revise MBA curriculum - Reg.

* * * *

I, Dr. A. Kotishwar, Head, department of master of business administration, am bringing to your notice that, in the interaction with the industry experts, parents and Alumni it is identified that there are few gaps in the curriculum relatively to the industry. In order to make our students on par with the industry requirements, it is necessary to revise MBA curriculum. In this regard, I sincerely request you to permit to revise the curriculum for the academic year 2022-2023 for MBA programme.

Thanking you,

Yours Faithfully,

Dr. A. KotishwarHead of the Department
Department of MBA

RINCIPAL & TECH

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DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

19th October, 2022

To

The Principal,

CMR College of Engineering & Technology.

Through IQAC

Respected Sir,

Sub: Requesting to grant permission to conduct BOS meeting - Reg.

* * * *

I request you to grant permission to conduct a BOS meeting of the department of Master of Business Administration on 27/10/2022 at 10:30 AM at principal conference hall (blended mode). The agenda points for the meeting is appended below,

- 1. Discussion of academic regulation
- 2. Suggestions by the experts nominated by JNTUH and Academic council for smooth conduction of course under autonomous status.
- 3. Suggestions, Discussions, Incorporation of changes in syllabus, course structure and exam pattern.

Thanking you sir,

Yours Faithfully,

Dr. A. Kotishwar Head of the Department

Department of MBA

LEGE OF ENGG. & TECH.



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Kandlakoya, Medchal Road, Hyderabad – 501401



DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

29th October, 2022

CIRCULAR

Post - Board of Studies Meeting

This is to inform the members of Program Assessment Committee to attend a meeting on 02/11/2022, by 02:30 PM in HOD Office.

The agenda will be as follows,

- 1. To present the final draft of R22 Regulation for MBA.
- 2. To present the final draft of MBA R22 Regulations and Syllabus.

(Dr. A. Kotishwar)

HOD, MBA

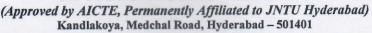
S.No	Name	Designation	Signature
1	Dr. A. Kotishwar	Program Coordinator	Mor
2	Dr. P. Hima Bindu	Module Coordinator	Bijdu.
3	Dr. P. Alekhya	Module Coordinator	P. shelly -
4	Dr. Dowlath Ahammad	Module Coordinator	DATA
5	Dr. T. Shesadri Kiran	Module Coordinator	pla
6	Dr. P. Umapathi	Module Coordinator	No

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PRINCIPAL CMR COLLEGE OF ENGG. & TECH Kandlakoya (V), Medchal Road, Hyderabad-501401.



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DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

02nd November, 2022

MINUTES OF THE POST – BOARD OF STUDIES (BOS) MEETING

The meeting of the Post - Board of Studies of Department of master of business administration was held on 02nd November, 2022 at 02:30 PM in HOD office. The following members were attended the meeting.

1.	Dr. A. Kotishwar	Program Coordinator	Chairman
2.	Dr. P. Hima Bindu	Module Coordinator	Member
3	Dr. P. Alekhya	Module Coordinator	Member
4	Dr. Dowlath Ahammad	Module Coordinator	Member
5	Dr. T. Shesadri Kiran	Module Coordinator	Member
6	Dr. P. Umapathi	Module Coordinator	Member

Agenda:

- 1. To present the final draft of R22 Regulation for MBA.
- 2. To present the final draft of MBA R22 Syllabus.

Minutes:

- 1. Chairman welcomed the gathering and presented the finalized regulation and syllabus of R22 of MBA.
- 2. Answered all queries raised by members.

(Dr. A. Kotishwar)

HOD, MBA

S.No	Name	Designation	Signature
1	Dr. A. Kotishwar	Program Coordinator	bool
2	Dr. P. Hima Bindu	Module Coordinator	Bilds.
3	Dr. P. Alekhya	Module Coordinator	P. gliphya
4	Dr. Dowlath Ahammad	Module Coordinator	Dh
5	Dr. T. Shesadri Kiran	Module Coordinator	Jel d
6	Dr. P. Umapathi	Module Coordinator	10
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DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

CMRCET/MBA/2022-23/ BOS/1

Date: 27/10/2022

MINUTES OF MEETING OF BOARD OF STUDIES OF MASTER OF BUSINESS ADMINISTRATION (MBA) DEPARTMENT CONDUCTED

1. The Board of Studies of MBA Department held its meeting in virtual mode on 27th Oct, 2022 and the following members were present:

S No	Name	Position'	Designation
1.	Dr.A Kotishwar	Chairman	HoD, MBA, CMRCET
2.	Professor Sindhu	Member	University nominee, Director, SMS, JNTU Hyderabad
3.	Dr Chetan Srivastava	Member	Associate Professor, University of Hyderabad.
4.	Dr.Surya Kanth Sharma	Member	Senior Consultant, Industries Promotion (Electronics), Government of Telangana
5.	Ms Krupali Raval	Member	Distinguished Alumni of CMRCET and Senior Manager, HR, Disney Star
6.	Dr P Hima Bindu	Member	Dean Placements & Training CMRGI
7.	Dr P Alekhya	Member	Associate Professor of MBA, CMRCET
8.	Dr.Dowlath Ahammed	Member	Assistant Professor of MBA, CMRCET
9.	Dr T Shesadri Kiran	Member	Assistant Professor of MBA, CMRCET
10.	Dr P Umapathi	Member	Assistant Professor of MBA, CMRCET

- 2. Chairman welcomed the members for the meeting and proposed Curriculum of MBA. He presented the curriculum followed by JNTUH and other prestigious institutions. He welcomed suggestions from all the members for finalization of the curriculum.
- 3. The members of the board had prolonged deliberations upon the issue and finally recommended the curriculum whose outlines are as given below.
- 4. The Course structure and detailed syllabus for MBA program is placed as **Annexure-I & II** to these minutes. The board recommended the below curriculum to the concerned Boards of studies and College Academic Council for necessary approval.
- 5. Paper setters list and paper valuators list for end semester examinations is examined by BoS Members and approved. It is placed as annexure-II to these minutes.

6. The chairman thanked all the members for sparing their valuable time and for their valuable contribution in framing the curriculum.

(Dr.A Kotishwar)
HEAD OF THE DEPARTMENT

Dr. A. KOTISHWAR

MBA, M.Com, M.Phil., Ph.D.

Professor & Head of the Department

Dept. of Master of Business Administration of 5

CMR College of Engineering & Technology

CMR COLLEGE OF ENGINEERING & TECHNOLOGY (UGC AUTONOMOUS)

Master of Business Administration CBCS & OUTCOME BASED COURSE STRUCTURE

	SEMESTE	ER - I						
Course	Course Title	Category	Hou	rs per	Week	Credits	Maxi Ma	mum rks
Code			L	Т	P	C	CIE	SEE
C400301	Management and Organization Behavior	PC	4	0	0	4	40	60
C400302	Legal and Business Environment	PC	4	0	0	4	40	60
C400303	Financial Reporting & Analysis	PC	4	0	0	4	40	60
C400304	Business Economics	PC	4	0	0	4	40	60
C400305	Research Methodology and Statistical Analysis	PC	3	1	0	4	40	60
C400501	Statistical Data Analysis Lab	LC	0	1	2	2	40	60
C400502	Business Communication Lab	LC	0	1	2	2	40	60
Choice Bas	sed Electives: Student has to choose any one Sub	ject	l .		1		1	
C400601	Business Ethics and Corporate Governance	OE					40	
C400602	Rural Marketing	OE						60
C400603	Corporate Social Responsibility	OE	3	0	0	3		
C400604	International Business	OE						
C400605	Financial Institutions, Markers and Services	OE	:					
C400701	Mandatory Non Credit Course: Ms-Office and F	Power Bi / Ta	bleau	l				
	Total:		22	3	4	27		
	Total hours per Week:			29				
	SEMESTE	ER - II	ı					
			Hours per Week					
Course Code	Course Title	Category			1	Credits		rks
Code			L	Т	P	Credits	Ma CIE	rks SEE
Code C400306	Human Resource Management	PC	L 4	T 0	P 0	4	Ma CIE 40	rks SEE 60
Code C400306 C400307	Human Resource Management Financial Management	PC PC	L 4 3	T 0	P 0 0	4	Ma CIE 40 40	SEE 60 60
C400306 C400307 C400308	Human Resource Management Financial Management Marketing Management	PC PC PC	L 4 3 4	T 0 1 0	P 0 0 0	4 4	Ma CIE 40 40 40	SEE 60 60
C400306 C400307 C400308 C400309	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions	PC PC PC	L 4 3 4 3	T 0 1 0 1	P 0 0 0 0 0 0	4 4 4	Ma CIE 40 40 40 40	SEE 60 60 60 60
C400306 C400307 C400308 C400309 C400310	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking	PC PC PC PC	1 4 3 4 3 4	T 0 1 0 1 0 0	P 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40	rks SEE 60 60 60 60
C400306 C400307 C400308 C400309 C400310 C400311	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management	PC PC PC PC PC	L 4 3 4 3	T 0 1 0 1	P 0 0 0 0 0 0	4 4 4	Ma CIE 40 40 40 40	SEE 60 60 60 60
Code C400306 C400307 C400308 C400309 C400310 C400311 Choice Base	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management sed Electives: Student has to choose any one Sub-	PC PC PC PC PC pc	1 4 3 4 3 4	T 0 1 0 1 0 0	P 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40	rks SEE 60 60 60 60
C400306 C400307 C400308 C400309 C400310 C400311	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management	PC PC PC PC PC	1 4 3 4 3 4	T 0 1 0 1 0 0	P 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40	rks SEE 60 60 60 60
Code C400306 C400307 C400308 C400309 C400310 C400311 Choice Base	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management sed Electives: Student has to choose any one Sub-	PC PC PC PC PC pc	L 4 3 4 3 4 4	T 0 1 0 1 0 0 0	P 0 0 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40	FKS SEE 60 60 60 60 60 60
Code C400306 C400307 C400308 C400309 C400310 C400311 Choice Base C400606	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management sed Electives: Student has to choose any one Sub Customer Relationship Management	PC PC PC PC PC Oject	1 4 3 4 3 4	T 0 1 0 1 0 0	P 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40 40	rks SEE 60 60 60 60
Code C400306 C400307 C400308 C400309 C400310 C400311 Choice Base C400606 C400607	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management sed Electives: Student has to choose any one Sub Customer Relationship Management Project Management	PC PC PC PC PC Oject OE	L 4 3 4 3 4 4	T 0 1 0 1 0 0 0	P 0 0 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40 40	Fks SEE 60 60 60 60 60 60
Code C400306 C400307 C400308 C400309 C400310 C400311 Choice Bas C400606 C400607	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management sed Electives: Student has to choose any one Sub Customer Relationship Management Project Management Data Analysis using Python	PC PC PC PC PC Oject OE OE	L 4 3 4 3 4 4	T 0 1 0 1 0 0 0	P 0 0 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40 40	FKS SEE 60 60 60 60 60 60
Code C400306 C400307 C400308 C400309 C400310 C400311 Choice Bas C400606 C400607 C400608 C400609	Human Resource Management Financial Management Marketing Management Quantitative Analysis for Business Decisions Entrepreneurship and Design Thinking Logistics and Supply Chain Management sed Electives: Student has to choose any one Sub Customer Relationship Management Project Management Data Analysis using Python Marketing Research	PC PC PC PC PC Oject OE OE	L 4 3 4 3 4 4	T 0 1 0 1 0 0 0	P 0 0 0 0 0 0 0 0 0 0	4 4 4 4	Ma CIE 40 40 40 40 40 40	FKS SEE 60 60 60 60 60 60

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	SEMESTE	R - III							
Course	Course Title	Category	Hours per Week			Credits	Maximum Marks		
Code	200120 1100	cuttegory	L	Т	P	Cr	CIE	SEE	
C400312	Management Information Systems	PC	4	0	0	4	40	60	
C400313	Strategic Management	PC	4	0	0	4	40	60	
C400314	Business Analytics	PC	4	0	0	4	40	60	
C400801	Summer Internship- Seminar	Internship	0	0	2	2		50	
	Elective I	PE	4	0	0	4	40	60	
	Elective II	PE	4	0	0	4	40	60	
	Elective III	PE	3	0	1	4	40	60	
C400703	Mandatory Non Credit Course: Personal Effect	iveness							
	Total:		23	0	3	26			
	Total hours per Week:			26					
	SEMESTE	ER - IV							
Course	Course Title	Category	Hou	ırs per	Week	Credits		Maximum Marks	
Code			L	Т	P	Ç	CIE	SEE	
C400315	Production and Operations Management	PC	4	0	0	4	40	60	
	Elective IV	PE	4	0	0	4	40	60	
	Elective V	PE	4	0	0	4	40	60	
	Elective VI	PE	4	0	0	4	40	60	
	Main Projec	ct Work							
C400802	Stage - I	Seminar	0	0	1	1	50		
C400803	Stage - II	Seminar	0	0	1	1	50		
C400804	Final Project Viva	Project	0	0	4	4	40	60	
	Total:		16	0	6	22			
	Total hours per Week			22					
	Total Credits in I Year	:: 48							

^{*} PC – Professional Core

^{*} LC – Laboratory Courses

^{*} OE – Open Elective

^{*} PE – Professional Electives

CHOOSE ANY ONE OF THE MARKETING (OR) FINANCE (OR) HR (OR) ENTREPRENEURSHIP ELECTIVES

MARKETING ELECTIVE SUBJECTS						
Course	Course Title	Hou	Veek	Credits		
Code	Course Title	L	Т	P	Cre	
C400401	Consumer Behaviour	4	0	0	4	
C400402	Sales and Promotion Management	4	4			
C400403	Marketing Analytics	3	0	1	4	
C400404	Retailing Management	4	0	0	4	
C400405	Services Marketing	4	0	0	4	
C400406	Digital Marketing	4	0	0	4	
	FINANCE ELECTIVE SUBJECTS					
C400407	Cost and Management Accounting	4	0	0	4	
C400408	Security Analysis and Portfolio Management	4	0	0	4	
C400409	Financial Analytics	3	0	1	4	
C400410	Strategic Investment and Financing Decisions	4	0	0	4	
C400411	International Financial Management	4	0	0	4	
C400412	Risk Management and Insurance	4	0	0	4	
	HR ELECTIVE SUBJECTS					
C400413	Performance Management	4	0	0	4	
C400414	Strategic Human Resource Management	4	0	0	4	
C400415	HR Analytics	3	0	1	4	
C400416	Compensation and Reward Management	4	0	0	4	
C400417	Leadership and Change Management	4	0	0	4	
C400418	Management of Industrial Relations	4	0	0	4	
	ENTREPRENUERSHIP ELECTIVES SUBJ	ECTS				
C400419	Start-up and MSME Management	4	0	0	4	
C400420	Technology Business Incubation	4	0	0	4	
C400421	Family Business Management	4	0	0	4	
C400422	Entrepreneurial Finance	4	0	0	4	
C400423	Entrepreneurial Marketing	4	0	0	4	
C400424	Creativity, Innovation and Entrepreneurship 4 0 0					

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Signature of BOS Members

S No	Name	Position	Designation	Signature
1	Dr.A Kotishwar	Chairman	HoD, MBA, CMRCET	Brow jon
2	Professor Sindhu	Member	University nominee, Director, SMS, JNTU Hyderabad	Buydha
3	Dr Chetan Srivastava	Member	Associate Professor, University of Hyderabad.	ens
4	Dr.Surya Kanth Sharma	Member	Senior Consultant, Industries Promotion (Electronics), Government of Telangana	Byty
5	Ms Krupali Raval	Member	Distinguished Alumni of CMRCET and Senior Manager, HR, Disney Star	Augusti
6	Dr. P Hima Bindu	Member	Dean Placements & Training CMRGI	for
7	Dr P Alekhya	Member	Associate Professor of MBA, CMRCET	P. Alelly John
8	Dr.Dowlath Ahammed	Member	Assistant Professor of MBA, CMRCET	D 12 10 11
9	Dr. T Shesadri Kiran	Member	Assistant Professor of MBA, CMRCET	· detajohor
10	Dr. P Umapathi	Member	Assistant Professor of MBA, CMRCET	P. Lalloke